



WE MAKE CLEAN ENERGY HAPPEN®

# Williams Power Innovation

The Williams Companies, Inc. (NYSE: WMB)

*Over a century serving the energy needs of tomorrow*

Founded in 1908



Positioned for the future

## Vision

As the world demands reliable, low-cost, low-carbon energy, **Williams will be there** with the best transport, storage and delivery solutions.

**We make clean energy happen** by being the best-in-class operator of the critical infrastructure that supports a clean energy future.

## Core Values

Our Core Values anchor Williams to its Vision and drive business performance

- ◆ **Authentic**
- ◆ **Safety Driven**
- ◆ **Reliable Performer**
- ◆ **Responsible Stewards**

## Business Highlights

- ◆ HQ in Tulsa, OK, 5,000+ employees across the US
- ◆ Handle over 1/3<sup>rd</sup> of the nation's natural gas
- ◆ \$75 billion market capitalization
- ◆ \$7.5 billion adjusted EBITDA
- ◆ Investment grade balance sheet (BBB / Baa2)

## Commitment to Low Carbon Future

**Emission Reduction** | Since 2018, we have reduced our methane intensity by 26% while increasing throughput by 47%

**Low Carbon** | Developing CCS, NextGen Gas, hydrogen, and solar projects across our nationwide footprint

**Corporate Venture Capital** | Investing in innovation and technologies at the forefront of energy evolution

**Recognized Globally** | Ranked highly in key sustainability leadership for our commitment to climate transparency and governance

Map as of February 2025. Figures represent 100% capacity for operated assets, including those in which Williams has a share of ownership as of 12/31/2024, and includes acquisition of Rimrock, which closed 01/31/2025. <sup>1</sup> Assumes a heat rate of 8,500 Mmbtu/MWh and 75% capacity factor; <sup>2</sup> Showing the top 10 markets across the U.S.

***Williams' infrastructure and supply logistics are positioned to serve evolving data center needs***



## Reliable Infrastructure

Expansive connectivity to power generation feedstock across the lower 48

- ◆ ~33 MMDth/d of gas transmission capacity, ~29 Bcf/d of gas gathering capacity
- ◆ Co-located fiber networks across our vast transmission footprint and extensive land positions



## Abundant Fuel Supply and Seamless Logistics

Significant gathering footprint in production areas, expansive supply book via Sequent who manage 30 gigawatts worth of gas supply



## Tailored Power Generation

Turnkey power generation solutions enabled via reliable infrastructure / abundant fuel supply and logistics



## Net-zero solutions

Immediate solutions through NextGen Gas, solar, wind, CCS and carbon offsets



### MAP LEGEND

- Natural Gas Pipeline
- Sequent Energy Management footprint

Map as of February 2025. Figures represent 100% capacity for operated assets, including those in which Williams has a share of ownership as of 12/31/2024, and includes acquisition of Rimrock, which closed 01/31/2025. <sup>1</sup> Assumes a heat rate of 8,500 Mmbtu/MWh and 75% capacity factor

# Williams Tailored Power Generation



***Williams offers tailored power generation solutions bolstered by an integrated value chain***



## Power Generation

- ✓ Full turnkey base load power generation solutions with ~2027 first power
- ✓ Modular system provides better reliability than a combined cycle system, as any individual point of failure represents at max ~5% of the total system power
- ✓ Grid-like levels of reliability (99.5%+ uptime) with services to facilitate AI and datacenter loads via batteries
- ✓ Solutions for both permanent and bridge power with utility connection; potential to serve as back up power after grid connection
- ✓ Direct access to abundant fuel supply and logistics to ensure fuel supply reliability; in house fuel supply infrastructure capabilities



## Net – Zero Solutions

- ✓ NextGen Gas deploys technology to deliver emissions data from production source to power generation facility certifying low emissions operations
- ✓ Carbon credits and offsets coupled with quantification of emissions from NextGen Gas can provide a Net-Zero power generation solution
- ✓ Carbon Capture and Sequestration (CCS) solutions

# What do data centers want?



Current rank	Consideration	Average rating	% Rated in top 3 considerations
1	Availability of power	7.8	84%
2	Proximity to customers/end-users	5.5	39%
3	Proximity to fiber optic	5.3	34%
4	Local regulations	5.3	39%
5	Availability of labor	4.8	16%
6	Availability of green power	4.7	27%
7	Availability of water	4.2	27%
8	Proximity to industry partners	4.1	16%
9	Reliability of weather conditions	3.3	16%

<sup>4</sup>Survey question: Please rank from most important (1) to least important (10) of the following key buying/decision factors for each specific data center segment you have worked in

Source: Survey of data center decision makers (hyperscalers and colocation developers, n=44 in April 2025)

Source: Bloom Energy 2025 Data Center Report Mid-Year Pulse



## *Increasing trust and delivering the capability to decarbonize the natural gas value chain*



- ◆ Bundled end-to-end certified natural gas across the supply value chain
- ◆ A full value chain quantification, monitoring, reporting and certification of methane and carbon dioxide emissions
- ◆ Emission reporting in alignment with OGMP 2.0 Gold Standard for compliance with various regulatory initiatives such as EU methane regulations and CLEAN
- ◆ Gas supply and environmental attributes sourced and marketed by Sequent Energy Management

### NextGen Gas strategic partners

- ◆ Technology platform by **ContextLabs**
- ◆ Emissions intensity verified by **KPMG**
- ◆ Monitoring by **Longpath, Kuva, Lasen, Satlantis, and Orbital Sidekick**
- ◆ Integrated into **Williams'** operations

### *Technology and data driven solutions drive a more sustainable future*

