

GO-WV offering tax seminar in November

The Gas and Oil Association of WV, Inc., along with the Pennsylvania Independent Oil and Gas Association and the Southern Ohio Oil and Gas Association, are sponsoring the 2023 Oil and Natural Gas Accounting and Tax Seminar from 9:00 a.m. to 4:00 p.m. on November 7, in conjunction with Baker Tilly. It will be a virtual event.

Oil and natural gas companies continue to face ever-changing economic conditions and new challenges that come with it. In a continuing effort to keep members of the oil and natural gas industry informed of current issues and to help them navigate these challenges, we have once again asked

Baker Tilly US to present the Oil and Natural Gas Accounting and Tax Seminar.

Those who should plan to attend are oil and gas investors, operators, royalty owners, service companies, accounting and legal professionals.

Attendees are eligible for 7.0 CPE credits. CLE credits are available by self-reporting to the appropriate state bar associ-

Tax seminar

Continued on page 23



*Marlin Witt
Tax Committee
Chair*

Life-saving skills training offered soon

GO-WV and the WV Manufacturers Association are hosting a life-saving skills training in two locations this fall.

Are you certified in First Aid or CPR? Could you perform life-saving measures in an emergency situation? Join us for a comprehensive course taught in a dynamic, hands-on way with industry-leading curriculum developed by the National Safety Council. It's critical to remember that in an emergency situation, every second counts! For example, someone who is not breathing can suffer brain damage in just 4 minutes, and brain death in just 8 to 10 minutes. Often, EMS can take 10 minutes or longer to arrive. That's why it is crucial to have on-site employees trained in proper First Aid/CPR skills so they can respond quickly to help save someone's life.

In this course, participants will learn the following life-saving skills:

- How to recognize and take action in a medical emergency
- How to handle breathing and cardiac emergencies

- How to act appropriately and effectively and sustain life until professional help arrives
- How to prevent disease transmission
- How to identify and care for bleeding, sudden illness and injuries

Training Dates:

Thursday, Oct. 26, 2023

Encova

400 Quarrier St., Charleston, WV

Thursday, Nov. 2, 2023

BHE GT&S

925 White Oaks Blvd., Bridgeport, WV

Time: 9:00 AM – 3:30 PM

Cost: \$50 / person

Class Size: Class size is limited to 20 people per class. If additional training classes are needed, additional dates will be scheduled.

Registration: www.gowv.com/events or use the form on page 26.



*Jason Porter
Safety Committee*

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GO-WV 2023-2024 goals

At the September Board meeting, I outlined a handful of goals for the upcoming year. I would like to extend a couple of the goals to our membership for additional assistance:

1. Membership Recruitment and retention-I have been on the board of GO-WV and formerly IOGA for nearly a decade. In that timeframe, I can only remember 1 month (maybe 2) in which we did not vote on adding a new member. That credit goes to Charlie, Lori, the staff, and former boards for their recruitment efforts. This year, I would like to challenge our membership to recruit and add to our membership by 5%. This equates to roughly \$57,000 in additional monies the association can use to work for you this upcoming fiscal year. Each Board member has been asked to recruit at least 3 new members for the upcoming fiscal year. And, I would like to extend that ask to each of you. Although a tough ask, if each of our roughly 500 members could recruit 1-\$500 new member, we would bring in \$250,000 for the upcoming fiscal year. Additional revenue opens the door for the association to be more involved and engaged on several fronts.
2. GOPac-In addition to membership dues, another entity that we plan to target is our political action arm-GOpac. One of the main reasons IOGA and WVONGA merged was to create an entity that could have a greater voice inside the Capital and with our Legislators and decision makers. One strength of GO-WV is our lobbying team consisting of Charlie, Phil Reale, Jim Fealy and Daniel Hall. GOPac helps their efforts. I have asked each Board member to learn about GOPac. Donations made from GOPac and allows us to continue to get in front of our legislators and promote our industry. The state is looking at GO-WV to provide the tax base needed to continue to move our state forward. Please work to understand GOPac and how that can help.

I, along with our Board members, are working diligently on these items and I would appreciate any help you can provide in these areas. As I mentioned in my last article, the strength of our association lies with our members and their ability to answer the call. Please consider how you can help in these areas and feel free to reach out to myself or Charlie with any questions or to direct questions from potential members. Or you can contact Stephen Furbacher with Williams Companies regarding new members or Phil Reale to learn about GOPac.



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GO-WV Board welcomes two new members in September

Please join the GO-WV Board of Directors in welcoming these members approved in September:

Ace Energy Holdings, LLC

Michael Brady
107 Westwood Ave.
Bridgeport, WV 26330
Cell: (304) 844-1887
mdbpeg@gmail.com

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From the Burd's Nest: Working hard to represent your business interests

It seems every October, I find myself reviewing our full listing of member companies and individuals and ponder why, after 90 days into the membership year, there are still those that have not paid their dues or notified us that they no longer wish to be a member. As the Executive Director, the task of reaching out is one for which I bear full responsibility. Why? Because it is my opportunity to go on a fact-finding mission to discover if there is something we have done or have not done to cause someone to leave the Association.

Historically, the vast majority of member companies or individuals tell me the reason for non-payment is because the original invoice simply got misplaced when shuffled to a corner of the desk. But because we now live in that post-pandemic world, it also gives me the ability to make sure addresses and the principal contact are current, they have not ceased business operations or merged with other companies.

Virtually all companies make a careful assessment of how they spend their money and their time. According to Higher Logic.com, here are several of the top reasons why members don't renew:

- Lack of engagement with the organization.
- Perceived lack of value.
- The company or members left the field, industry, or profession.
- They simply forgot to renew.

In addition, in my yearly survey, you can add in:

- Members do not agree with the association's position on a core value issue.
- Members don't have (or take) time to attend meetings or get involved.
- The association will perform valuable lobbying services on their behalf regardless of whether or not they are a member.

To combat this potential pitfall, GO-WV works hard to offer benefits and services that make the return on dues investment worthwhile. Companies or individuals become members of associations like GO-WV for several basic reasons.

Tangible Benefits

Tangible benefits give the members products, information or the opportunity to be directly involved in the decision-making process. Intangible benefits indirectly assist the member through professional development, networking opportunities and a sense of community or affiliation. Here is a sampling offered by GO-WV:

- The ability to vote, hold office and participate on any and all standing committees of the association.
- Inclusion in the annual GO-WV Membership Directory.
- Discounted fees for educational seminars, programs and publications.
- Being part of an organization that dedicates itself to advocating for small business.
- Monthly access to *GO-WV News* and the *American Oil and Gas Reporter* magazine.
- Direct access to the legislative process and obtaining information on legislation, statutes and voting records,
- Receiving GO-WV Action Alerts on topics and matters of vital interest.
- Upon acceptance, the opportunity to participate in the GO-WV group health, dental and eye care insurance programs.

Intangible Benefits

One of the foremost intangibles is that the member feels valued as a member. As such, companies seek the ultimate intangible of access to potential customers and participation in legislative activities that affect their business. Having a voice matters. Some of the intangibles available through a GO-WV membership include:

- Networking opportunities with colleagues and potential business associates.
- Making a political impact through participating in GOPac and lobbying specific issues on behalf of the association.

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Emily McClain, *Vice President, Rystad Energy*

Hardy Murchison, *CEO, Encino Energy*

Toby Z. Rice, *President and Chief Executive Officer, EQT Corporation*

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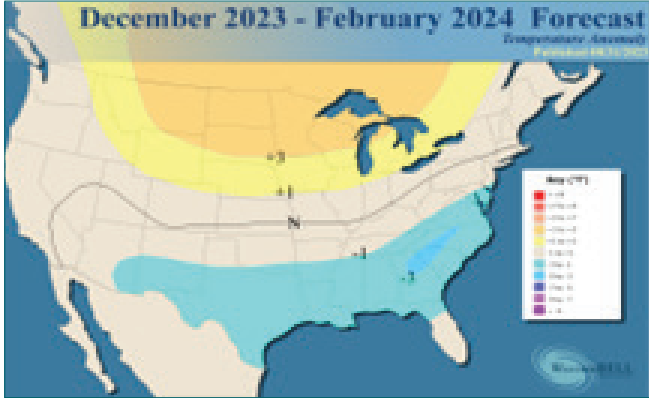
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With El Niño coming on, we are expecting a warm start to the heating season, opposite of last year. It should get colder from mid-January onward.

The greatest chances for a colder than normal meteorological winter are in the Southwest and in parts of the Southeast. California should once again see a wetter/snowier than normal season, though northern zones should be drier.

The biggest question mark remains along the East Coast. There is a tendency for some El Niños to migrate to the central Pacific, and in those years the East Coast tends to be snowy. Please stay tuned to our Energy Services for the latest information as the situation in the Pacific evolves over the next several months.



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Jim Crews honored in Sistersville as

On a busy weekend in September, GO-WV staff and members celebrated the West Virginia Oil & Gas Festival in Sistersville.

Jim Crews was honored as the 2023 Oil and Gas Person of the Year as part of the Festival. Events included the Queen's coronation, an arts and crafts fair, exhibits, a parade and a luncheon honoring Crews.

GO-WV Executive Director and 2017 honoree Charlie Burd, left, joins as Oil & Gas Festival Chairwoman Barbara Vincent presents the 2023 Oil & Gas Person of the Year plaque to Jim Crews.



In the photo at left, former Oil and Gas Persons of the Year gathered. From left are Ben Hardesty (1992), Oil & Gas Festival Chair Barbara Vincent, Jim Crews, Lori Miller Smith (2022) and Charlie Burd (2017).



In the photo at left, Jodi and Jim Crews are joined by the 2023 Oil & Gas Festival Queen Alyssa Lilly.

2023 Oil and Gas Person of the Year



In the photo at left, 2023 Oil & Gas Person of the Year Jim Crews is joined by wife Jodi and daughter Olivia.

Jim Crews, far right, is joined at the head table by other dignitaries at the Festival luncheon.



Prior to the ceremony, family, friends and industry representatives began gathering for the Festival luncheon celebrating Jim Crews.



Training the next generation: Antero's \$4 million gift to WVU aids energy education

A \$4 million gift to West Virginia University from Antero Resources and Antero Midstream is expanding educational opportunities at the Benjamin M. Statler College of Engineering and Mineral Resources to help train the next generation of petroleum and natural gas engineers.

Antero's gift — its largest philanthropic donation to date — will provide support for undergraduate and graduate students in petroleum and natural gas engineering, establish an Antero Professorship and help address pressing needs. The funding will also support upstream coursework for graduate programs and a newly developed online master's degree and certificate program in midstream engineering, the first of its kind in the U.S.

"This generous gift reinforces the fact that we are making the right decisions for our students," WVU President Gordon Gee said. "As I have said before, students have choices. Through the support of partners such as Antero, WVU will have the programs and majors that are most relevant to their needs and the future needs of industry."

Paul Rady, co-founder, chairman, CEO and president of Antero and Antero Midstream, announced the company's gift during the West Virginia Chamber Annual Meeting and Business Summit in White Sulphur Springs.

"We know the future is bright for natural gas development and we know the future is bright for WVU, and so the synergy of energy and education is something we are so honored to support," Rady said. "We look forward to working with the leadership of the Benjamin M. Statler College of Engineering and Mineral Resources to enhance student success and experiential learning so that we may all benefit from a talented pool of new engineers trained by best-in-class professors who truly embrace West Virginia's role in an evolving, global energy landscape."

Antero Resources is West Virginia's largest producer of natural gas and natural gas liquids. Antero Midstream is West Virginia's leading supplier of midstream services. The WVU partnership ex-



WVU President Gordon Gee (third from left) joined Antero leadership — including (from left) Kevin Ellis, regional senior vice president for Antero Resources; Paul Rady, chairman, CEO and president for Antero Resources and Antero Midstream; and Michael Kennedy, chief financial officer for Antero Resources and a board member for Antero Midstream — as they announced a \$4 million gift to benefit the petroleum and natural gas engineering program at WVU during the West Virginia Chamber of Commerce Annual Meeting and Business Summit.

(Submitted Photo/Kaylin Jorge)

pands energy opportunities in West Virginia by simultaneously helping to meet workforce demands for well-trained workers — at Antero and other oil and gas companies — while providing lucrative jobs to benefit graduates and their families.

"We are extremely grateful to Antero for their generosity and the positive effect this gift will have on future generations," said Pedro Mago, dean of the Statler College. "Our highest priority is the success of our students, and this generous gift will provide many opportunities for our petroleum and natural gas engineering students inside and outside the classroom. In addition, it will support growing the research and industry collaborations in our PNGE program to continue serving the state of West Virginia and beyond."

Apex Pipeline 9th annual charity golf outing set for October 16 at Berry Hills Country Club

Apex Pipeline Services is hosting its ninth annual charity golf outing on Monday, October 16, at Berry Hills Country Club in Charleston.

All proceeds benefit three area charities:

1. Pollen8 (provides addiction prevention, treatment, and reintegration programs for women and children through multiple programs including Café Appalachia in South Charleston)
2. Faith in Action of the Greater Kanawha Valley (supports the independent living of older adults in the communities we serve) and
3. Lincoln County Youth Sports Association of Hamlin (supports the county-wide costs including equipment, transportation, events, etc.)

Participants can donate to a single charity write multiple checks and donate to more than one! Be generous!

Registration begins at 9:00 a.m. and the shotgun start begins at 10:00 a.m. Awards will be presented at 3:00 p.m. This is a four-person scramble format.

Mulligans and Red Tees will be available for purchase. Raffle tickets for prizes donated will be sold.

Berry Hills Country Club requires collared shirts and does not allow jeans or cargo pants. Soft spikes permitted.

Food will be served during the round on the turn by the Clubhouse and beverage cart, snacks and your participant gift is included.

For more information, please contact Kelly Tucker at katucker@apexpipeline.com or (304)204-0080.

Contributor Levels:

Gold Contributor - \$1400

- Company or individual's name on Hole Sponsor Sign
- Company or individual's name as prize sponsor
- One team of four players
- Participant gift, lunch, and drink per golfer

Silver Contributor - \$1200

- Company or individual's name on Hole Sponsor Sign
- One team of four players
- Participant gift, lunch, and drink per golfer

Bronze Contributor - \$1000

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- Raffle Prizes
- Longest Drive (2)
- Closest to Pin (2)
- Longest Putt (2)

Hole Sponsor - \$300

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Sponsorships forms and payment must be received no later than October 2nd to allow for signs to be printed. Please include logo via email for printing.

All forms and payment must be received no later than Friday, October 2nd.

Prize and money donations are also encouraged and accepted





Energy leadership

I grew up in a blue-collar family in Pittsburgh. My grandfather, most of my uncles and many of my cousins worked in steel mills in the Pittsburgh area. My Dad worked briefly in the steel industry. He didn't like the ups, downs or occasional strikes. He chose less money for more stable employment and became a carpenter. We never had a lot of money for a large family of eight. (I had 5 brothers) We always had food, clothing, a home, heat and lights. Unless we blew a fuse, which was routine. Dad bought them by the box.

American labor and leadership using coal, steel, timber, oil, natural gas and other resources built the USA. American oil and gas expertise from leaders, managers, engineers and roughnecks were essential in winning WWII and keeping us free. American oil fueled our military and our allies. American oil and gas expertise and 46 American roughnecks (secretly to avoid the Nazis) drilled 106 wells in Sherwood Forest, England in one year. The oil from those wells provided Great Britain with the fuel they needed to fight the Nazis and keep the lights on at home. It was taking a British company, 5-8 weeks to drill and complete a single well. They convinced the Americans to help. Oil produced from Sherwood Forest thanks to American oil and gas expertise fueled the D-Day Invasion and the allies march to Berlin.

American oil and gas fueled manufacturing that supplied the U.S. military and our allies with equipment, uniforms, food and energy to keep them in the fight. In World War II my uncle marched past German tanks that were out of fuel on their way to Berlin. The USA had oil. The Germans didn't. Good logistics is essential to any successful military. My Dad fought in the Pacific with the Marines during World War II. With most men off fighting the war, women stepped up to take manufacturing jobs. My mother worked in a factory during the War. American factories stopped producing consumer goods like refrigerators and clothing to produce things like tanks and uniforms.

When the USA's oil and natural gas supply depleted, we became dependent on Middle East oil in the 1970s. We lost our manufacturing jobs, first to the Gulf Coast then overseas to places like China because of their lower labor cost. The shale revolution has again made the USA the leading oil and natural gas producing country in the world. Manufacturing jobs began coming back to the USA. These aren't my grandfather's steel or my mother's manufacturing jobs. Today's steel and manufacturing jobs are high tech jobs requiring post high school training. They also pay better than yesterdays manufacturing jobs. Less physical labor and fewer workers are required because of automation. Technicians are needed to keep the equipment running. American labor is essential for construction and manufacturing.

A recent study by Shale Crescent USA and Jobs Ohio showed labor is no longer a major manufacturing cost. The USA can compete and win against cheap overseas labor. The top three costs today are;

1. Energy
2. Raw materials, many of these are petrochemical based like ethylene and propylene.
3. Transportation, especially ocean transportation.

The USA has a huge advantage in all three of these areas.

Midsized companies we work with from Europe and Asia are focused on profitability. They are looking at our region because of economical abundant natural gas, raw materials and location in the middle of 50% of U.S. consumers.

Companies and manufacturing jobs are coming back to the USA and especially Shale Crescent USA. The Bureau of Labor Statistics in 2023 said U.S. manufacturing now employs over 13 million people. The USA's highest level since 2008. The States of West Virginia, Pennsylvania and Ohio are seeing incredible economic growth. At the West Virginia Chamber's annual business summit

Energy leadership

Continued on page 21

Upcoming events planned for 2023-2024

October 16-18, 2023

IOGCC Annual Conference

Park City, UT

Info: iogcc.ok.gov

October 24-26 2023

Governor's Energy Summit

Stonewall Resort, Roanoke, WV

November 6-8, 2023

IPAA Annual Meeting

San Antonio, TX

Info: ipaa.org

November 9, 2023

WVLMOA Fall Meeting

Berry Hills Country Club, Charleston, WV

Info: wvlmoa.com

November 29-30, 2023

DUG Appalachia

Lawrence Convention Center, Pittsburgh

December 4-5, 2023

WVMA Winter Meeting

Bridgeport Conference Center

January 17-18, 2024

GO-WV Winter Meeting

Marriott Town Center Hotel, Charleston, WV

February 7-9, 2024

NAPE

GRB Convention Center, Houston, TX

August 11-13, 2024

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2023 Sports Weekend topped off with WVU win in "Backyard Brawl"

The 2023 Sports Weekend was a rousing success! Friday's events included a trap and skeet tournament and a golf tournament, while Saturday featured a tailgate party and the "Backyard Brawl."

On Friday, the Sports Weekend started at Bridgeport Country Club with a day of golf and trap and skeet, plus a barbeque lunch. Shown below left, front row, Lori Miller Smith and Charlie Burd and, back row, Jordan Bonnett and Katie McCracken.



The next day, staff and members gathered in Morgantown for the tailgate party hosted by Bowles Rice prior to the "Backyard Brawl," which WVU won handily. Below, from left, are Katie McCracken, Brooke

Brown, Lori Miller Smith and Marc Monteleone.

Friday's golf tournament saw the team of Mike Queen, Adam and Matt Gissy and Ben Pinkney take top honors with a score of 53. Closely behind, with a score of 58, was the team of Jim Fealy, Phillip and Anthony Reale and Charlie Mueller.



Individual honors went to:

- Closest first shot on hole 8, Jim Fealy;
- Closest second shot on hole 11, Charlie Mueller;
- Longest drive on hole 10, Ben Pinkney; and
- Longest putt on hole 18, Aaron Nutt.

Participating teams were:

- Antero Resources: Jared Varna, Tim Ebert, Cory Thomas and Brian Reynolds.
- Apex Pipeline: Kelly Moss and Bob Runions.
- Baker Tilly: Jonathan Jones, Sam Castellana, Eric McCartney and Zach LeFevre.
- Benchmark SH&E Services: Michael Haynes, Eric Mandolesi, Brian Woods and Daniel Arnold.
- BK Land Services & Consulting: Brian Paugh, Steve Brown, Travis Cottrill and Dustin Sowborn.
- Blue Ridge Risk Partners/Northwestern Mutual: Josh Zontek, Kenny George, Nick Dyer and Michael Johnson.
- Blue Ridge Risk Partners/Northwestern Mutual: JD DeVaul, Josh Yeager, Daniel Berry and Adam Rowh.
- Bowles Rice: Evan Conard, Chud Dollison, Ken Webb and Andrew Stonestreet.
- Diversified Energy: Todd and Larry Tetrick, Nick Armstrong and Chris Hall.
- Eastern Energy Field Service: Joe O'Donnell, Brian Jarvis and Trevor Schaffer.
- Energy Resolutions: Rick Smith, Kurtis Hoffman, Brian Hall and Marty Comini.
- Iconic Air: Hampton Cokeley, Coleton Tasker, Logan Cooper and Jim Wilson.
- J.F. Allen Company: Tyler and Joe Beaty, Derek Marsh and Mike Jackson.
- J.F. Deem Oil & Gas: Aaron, Chad, Dana and Ron Nutt.
- Law Office of Philip A. Reale: Jim Fealy, Philip and Anthony Reale and Charlie Mueller.
- Northeast Natural Energy: Andy Travis, John Landis, Chris Patterson and Trip Showen.
- Penn Line Service, Inc.: Collin Hill, Richard Ringer, Jason Clevenger and Luke Janocha.
- SLS: Mike Queen, Adam and Matt Gissy and Ben Pinkney.

Among the teams playing at Sports Weekend were:

Top right, Daniel Berry, Adam Rowh, Josh Yeager and JD DeVaul of Team Blue Ridge Risk Partners/Northwestern Mutual.

Center right, Jim Wilson, Logan Cooper, Hampton Cokeley and Coleton Tasker of Team Iconic Air.

Bottom right, Andrew Stonestreet, Evan Conard, Chud Dollison and Ken Webb of Team Bowles Rice.

Shown below, Joe O'Donnell, Brian Jarvis and Trevor Schaffer of Team Eastern Energy Field Service.



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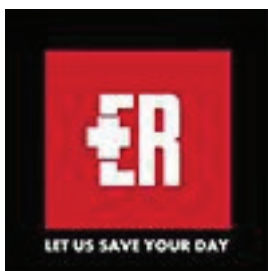
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NOTICE OF SPECIAL COMMISSIONER'S SALE OF REAL ESTATE

Pursuant to a decree of the United States District for the Southern District of West Virginia, Charleston Division, made in *Logan Coal & Timber Corporation, v. Kinzer Business Realty, LTD*, Case No. 2:22-CV-602, the undersigned Special Commissioner, Scott A. Windom, will offer for sale at public auction to the highest bidder at the front door of the Robert C. Byrd United States Courthouse located at 300 Virginia Street East, Charleston, West Virginia, on December 5, 2023 at 10:00 a.m., the surface, and interests in oil and gas within and underling, certain tracts or parcels of real estate situate on the waters of Grapevine Creek and Thacker Creek in Mingo County, West Virginia, and said to contain 8,895.95 acres, *more or less*.

PLEASE CONTACT SPECIAL COMMISSIONER AT THE NUMBER BELOW FOR SPECIFIC PROPERTY INFORMATION AND ASSESSMENTS.

PROPERTY WILL BE SOLD BY THE GROSS AND NOT BY THE ACRE.

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This SURFACE and OIL AND GAS will be sold in “as is” condition and it is subject to any and all easements, rights-of-way, leases, conditions, covenants, encumbrances, and restrictions of record or in existence, and its sale shall be without warranty. The sale will be subject to the Court’s confirmation and subsequent Order confirming the sale.

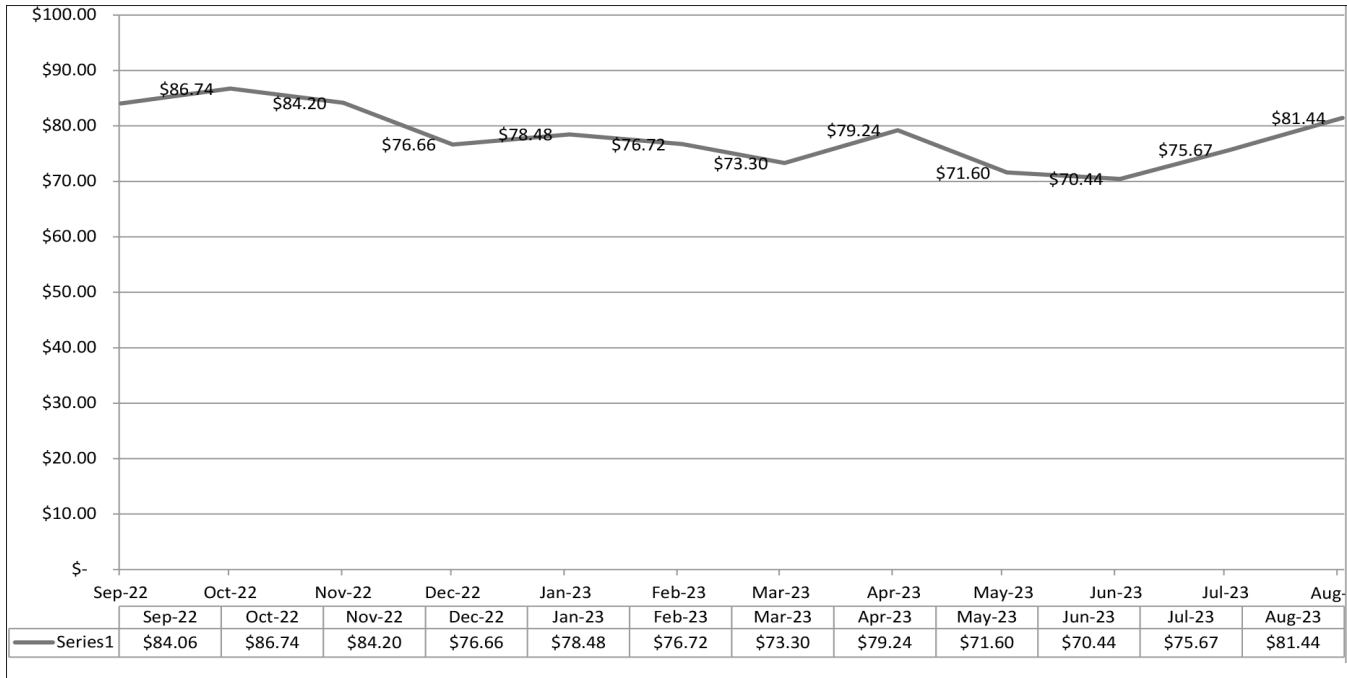
TERMS OF SALE: The Special Commissioner shall first solicit bids for all property (minus coal) in the gross. The Special Commissioner will then solicit separate bids for the (1) the surface only (including timber) and, (2) the oil and gas estate only. The accepted bid(s) shall be that which maximize the gross sale proceeds. Cash in hand at the time of the sale, or 10% deposit at the time sale with balance due in thirty (30) days. The deposit shall be non-refundable except in the event of a successful challenge to the sale by another party which prevents closing and, under such circumstances, said deposit would be returned at a time established by Order of the Court. Purchaser(s) shall pay for transfer stamps and recording fees. The sale may be adjourned from time to time without any notice other than oral proclamation at the time and place appointed for the sale.

Scott A. Windom, Esq., Special Commissioner. 101 East Main Street, Harrisville, WV 26362.
Phone: (304) 643-4440.

The Special Commissioner has posted a bond with the Clerk of the United States District Court for the Southern District of West Virginia in this matter. You may contact the Special Commissioner to receive a copy of the bond certificate which will also be included with the Class II legal advertisement published in newspapers of general circulation in Huntington, Charleston, Beckley and Mingo County. DO NOT CONTACT THE CLERK FOR INFORMATION ABOUT THIS SALE. DIRECT ALL QUESTIONS TO THE SPECIAL COMMISSIONER.



Monthly Appalachian Basin crude oil prices



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- Access to timely and crucial information through the GO-WV website.
- Opportunity to advertise in GO-WV publications such as *GO-WV News* and the On-line Buyers Guide.
- Early access to market information that impacts our industry and specific business interests.

Since its inception in January 2021, GO-WV has led the change in crafting legislation that provides certainty for those exploring and drilling the shale formations while, at the same time, protecting the conventional operator. Has GO-WV embraced those members who have questioned the core value of their membership in the organization; those who have wondered if the content, products and services being delivered are relevant, up-to-date, and still aligned with their professional goals? The answer is a resounding yes! The GO-WV leadership has listened, has acted and continues to pursue those issues that protect all

independent producer/operators.

GO-WV has currently over 450 members. This makes us the largest trade association of oil and gas operators, and the companies that serve them, in West Virginia. GO-WV has an outstanding member retention percentage. We understand that recruiting and retaining members is about offering a product that is highly sought after and provides value to the member. It can be a bit about perseverance, being in the right place at the time and maybe some luck. For me, it's about offering prospective members the opportunity to get off the sideline and into the game, to assume their seat at the "decision making" table and giving us the chance to prove that membership is an investment—not an expense.

In closing, please read President Jeff Isner's article on page 2 of this newsletter and act upon his request. He is setting some very attainable goals for membership growth. Please be part of this new transformation of GO-WV.

Get your GO-WV license plate now!



[Click here](#) for the application,
or use the form on page 25.

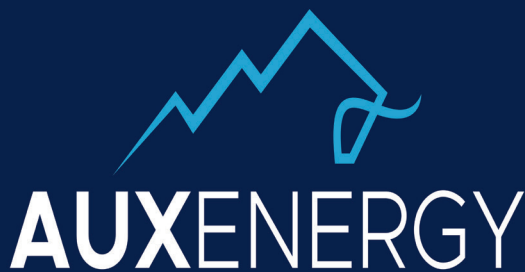
there were three major economic development announcements of new companies coming to West Virginia, creating over 1,000 jobs. Many previously announced projects are now under construction creating good jobs. There are also many smaller projects. My friend in Jackson County, West Virginia added 3 additional processing lines and over 20 jobs at his facility this year.

The pandemic showed Americans the danger of not manufacturing critical items like medical equipment, hand sanitizer, healthcare PPE and prescription drugs. Companies are shortening supply chains greatly reducing transportation time and cost. American Nitrile in Grove City, Ohio near Columbus manufactures medical and research lab gloves for healthcare, government and industrial use. The company is currently manufacturing over 120 million gloves per month. American Nitrile was founded in 2021 in response to the need for domestic sources for critical PPE products being imported from places like China. Nitrile's energy and raw materials come from the Shale Crescent USA region. An Ohio Valley petrochemical man-

ufacturer (using NGLs from West Virginia and Ohio wells) is a major Nitrile supplier creating more jobs in the region. Nitrile reduced transportation emissions from over 20,000 miles for imports to just a few hundred miles for their gloves.

The American natural gas and oil industry fuels our military protecting our freedom and is bringing manufacturing back to the USA and our region, lowering global emissions. The anti-oil & gas crowd doesn't have a dependable replacement fuel for our military. The antis don't have a solution to Asian emissions. The antis don't have a solution to high gasoline prices and inflation. Companies in Europe aren't coming here to use renewables. They need natural gas. A recent Chemical Week article said, "EU Chemical output is expected to decline significantly in 2023". European natural gas is in short supply and 7-10 times more expensive than here. Our industry has a great story. We need to tell it.

For the first time in decades we have some control over the natural gas market. We can't control how much natural gas the Permian produces with their oil. We can work to encourage energy intensive manufacturing in our region increasing demand for our region's natural gas and increasing natural gas price. Midsize companies we work with from Europe and Asia are focused on profitability. They are looking at our region because of economical abundant natural gas, raw materials and location. We have more control over our destiny than we may think if we act.





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ation. Time will be allotted for questions during the seminar and the presenters will be available for questions and consultations by phone or email after the seminar.

The following important and timely topics are on the agenda:

- General Tax Updates for 2023 – Federal and State, including issues now being addressed in Congress, and at the individual state levels.
- Oil & Gas Industry Tax Updates for 2023
- Structuring deals from a tax perspective
- Purchase/Sale, Valuation, Succession and Estate Planning
- IT Security

This year's presentation will include an update on Tax Reform and updates on not only various federal, state and local taxes, but will approach each area to explain how oil and gas investors, operators, royalty owners, service companies and professionals should maximize tax and economic benefits. Planning for current and future opportunities and challenges will be emphasized. Baker Tilly presenters will utilize their years of experi-

ence in the oil and gas industry to explain key tax benefits as well as standard tax issues that everyone in the oil and gas industry should be aware of and plan for.

After completion of the course, participants will be able to address current accounting and tax issues in the oil and gas industry for themselves and their companies, have increased awareness of IT security issues and maximize their tax benefits.

There are no prerequisites required for this update level course, and no advance preparation is needed for this course recommended for 7.0 CPE credits in the areas of accounting, taxes, information technology and specialized knowledge. CLE credits are available by self-reporting to the appropriate state bar association.

All instructors are provided by Baker Tilly and include: Marlin Witt, Partner, CPA, CFP, CGMA; Bill Phillips, Partner Emeritus, CPA; Tyler Cornell, CPA; Chad Parker, CPA; Jonathan Jones, CPA; and Benjamin Ellis, Director, Technology.

You can [register online](#) or use the form found on page 27 in this issue.



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2023-2024 GO-WV Newsletter Advertising Contract

Advertising is available to member companies and nonmembers of the Gas and Oil Association of WV, Inc. (GO-WV) in monthly issues of the association newsletter. Please see below for details regarding ad sizes and rates.

Membership Pricing:

		Frequency of Ad (Months)		
		1 - 4	5 - 8	9 - 12
Ad Sizes	Full page 2 columns (7" wide x 9.5" deep)	\$800.00/mo	\$750.00/mo	\$700.00/mo
	Half page (vertical) 1 column (4 5/8" wide x 9.5" deep)	\$525.00/mo	\$475.00/mo	\$425.00/mo
	Half page (horizontal) 2 columns (7" wide x 4.5" deep)	\$500.00/mo	\$450.00/mo	\$400.00/mo
	Quarter page 1 column (4 5/8" wide x 3" deep)	\$300.00/mo	\$250.00/mo	\$200.00/mo
	Business card 1 column (4 5/8" wide x 2" deep)	\$150.00/mo	\$125.00/mo	\$100.00/mo

Non-Membership Pricing:

		Frequency of Ad (Months)		
		1 - 4	5 - 8	9 - 12
Ad Sizes	Full page 2 columns (7" wide x 9.5" deep)	\$1,600.00/mo	\$1,500.00/mo	\$1,400.00/mo
	Half page (vertical) 1 column (4 5/8" wide x 9.5" deep)	\$1,050.00/mo	\$950.00/mo	\$850.00/mo
	Half page (horizontal) 2 columns (7" wide x 4.5" deep)	\$1,000.00/mo	\$900.00/mo	\$800.00/mo
	Quarter page 1 column (4 5/8" wide x 3" deep)	\$600.00/mo	\$500.00/mo	\$400.00/mo
	Business card 1 column (4 5/8" wide x 2" deep)	\$300.00/mo	\$250.00/mo	\$250.00/mo

GO-WV wants to assure that you get the best quality advertisement in the newsletter for your advertising dollar. To that end, we ask that you **submit your color ad electronically in a 300 dpi (dots per inch) resolution JPG or PDF format**. Ads saved as Word or Word Perfect documents or Excel spreadsheets will not give you a quality ad in the publication. If there are conversion issues with your file, our designer will contact you directly. Ads must be emailed directly to Diane Slaughter: dslaughter@gowv.com.

Ads can be run each month throughout the year or in any combination of months you choose. Please note there is a price break when you commit to a longer contract. Changes to your ad copy or cancellations can be made during the duration of the contract, but must be submitted 30 days prior to the next publication. (i.e, February 1st for the March issue). Please complete the information requested below and return this page, with payment, to **GO-WV Newsletter, GO-WV, 300 Summers Street Suite 820, Charleston, WV 25301**; email dslaughter@gowv.com. Ads must be paid in full by check or credit card prior to publication. Please call Diane Slaughter at (304) 984-0308 to discuss these options.



DMV-54-GO
Rev 05/21

West Virginia Department of Transportation
Division of Motor Vehicles



Application for a Gas & Oil Association of WV License Plate

1-800-642-9066
dmv.wv.gov

PLATE SAMPLE



A) Applicant/Owner(s) Information

Use Name(s) of Owner(s) as shown exactly on current registration card that you wish to register the license plate.

Applicant's Name _____

Name(s) on Registration _____

Street Address _____

CITY _____

STATE _____

ZIP _____

B) Vehicle Information

Make _____ Year Title No.

VIN No. Current Plate No.

C) Insurance Information

Effective Dates of Policy From: ___/___/___ To: ___/___/___ Policy No. _____

Insurance Company _____

NAIC Number Insurance Agent _____

D) Applicant Certification

I certify that all information on this application is true and correct and if I cease to be in good standing with the above organization, I will immediately return the special license plate to the Division of Motor Vehicles.

(X) _____ / / _____ Phone No. () - _____

SIGNATURE OF APPLICANT

DATE

E) Application Information

1. Anyone is eligible to apply for a Gas & Oil Association of WV license plate.
2. A vehicle must be Class A and have a West Virginia title and license plate in the name of the applicant before a special plate can be issued.
3. The current license plate must be returned to the Division of Motor Vehicles after the special plate is received. After issuance of the special plate, the exchanged plate is canceled and cannot be transferred to another vehicle. There are no refunds.
4. A \$91.50 fee will cover the cost of the license plate for the 1st year or a portion of the 1st year. This is a flat fee for all applicants and is not prorated. This plate will expire on July 1st every year and have a renewal fee of \$66.50.
5. Send the application and the \$91.50 check or money order payable to Gas & Oil Association of WV at the address listed below. Please include your personal property tax receipt or an affidavit from the assessor if your registration is expiring within 60 days of your application.

Gas & Oil Association of WV c/o Charlie Burd
300 Summers St. Suite 820 Charleston, WV 25301

*** OFFICE USE ONLY BELOW THIS LINE



OFFICE STAFF INSTRUCTIONS:
 Insert the plate numbers on the plate diagram to the left and submit this form to the WV DMV for recording and processing. Be sure to retain a copy for your records.





2023 Safety Seminar Registration Form



October 26 or November 2, 2023 | 9:00 a.m. - 3:30 p.m.

Company Name _____

Address _____

City, State, Zip _____

Telephone _____

Participant	Member Y/N	Email

Lunch is included in the registration fee.

Registering for:

_____ October 26, Encova Insurance, Charleston

_____ November 2, BHE GT&S, Bridgeport

Registration Fees @ \$50 per person \$ _____

TOTAL \$ _____

Please [click here to register and pay online](#) or mail registration with payment by October 20, 2023, to:
GO-WV, 300 Summers Street, Suite 820, Charleston, WV 25301
For additional information, call Lori Miller Smith at (304) 344-9867.
No refunds after October 20, 2023.



2023 Oil and Natural Gas Accounting and Tax Seminar

Virtual format | November 7, 2023, Class 9:00 a.m. - 4:30 p.m.



Company Name _____ Member? Yes No

Address _____

City _____ State _____ Zip _____

Telephone _____

Participant's Name _____

Email _____

Participant's Name _____

Email _____

Participant's Name _____

Email _____

Participant's Name _____

Email _____

Registration:

_____ member discounted rate of \$100 per person (applies to employees of member companies)

_____ non-member rate of \$300 per person

_____ TOTAL DUE

Please mail registration with payment by November 3, 2023 to: GO-WV, 300 Summers St., Ste. 820, Charleston, WV 25301

NO REFUNDS AFTER November 3, 2023.

About this course:

Program: Oil and Natural Gas Accounting and Tax 2022; **CPE Credits for Accountants:** 7.0; **Field of Study:** Accounting (1.0); Taxes (3.0); Information Technology (1.0); Specialized Knowledge (2.0). After the seminar is completed please report completion of the activity within 30 days through the WV State Bar Membership portal at www.mywvbar.org.

Course Name: 2022 Annual Oil and Gas Tax and Accounting Seminar; Course Date: 11/15/2022.

Instructors: Marlin Witt, Partner, CPA, CFP, CGMA; Bill Phillips, Partner Emeritus, CPA; Charlene Tenney, Supervisor, Business Outsourcing; Chad Parker, CPA; Jonathan Jones, CPA; Benjamin Ellis, Director, Technology. **Instructional Delivery Method:** Webinar; **Program Level:** Update; **Prerequisites:** None; **Advanced Preparation Needed:** None; **Who Should Attend:** Oil and gas investors, operators, royalty owners, service companies and professionals; **Program Description:** This year's presentation will include an update on Tax Reform and updates on not only various federal, state and local taxes, but will approach each area to explain how oil and gas investors, operators, royalty owners, service companies and professionals should maximize tax and economic benefits. Planning for current and future opportunities and challenges will be emphasized. Baker Tilly presenters will utilize their years of experience in the oil and gas industry to explain key tax benefits as well as standard tax issues that everyone in the oil and gas industry should be aware of and plan for; **Learning Objectives:** After completion of the course, participants will be able to address current accounting and tax issues in the oil and gas industry for themselves and their companies, have increased awareness of IT security issues, and maximize their tax benefits.



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