



The Voice of the Gas and Oil Industry

GO-WV names new officers and directors

Maribeth Anderson has been elected as 2022-2023 President of the Gas and Oil Association of WV, Inc. (GO-WV). She will be joined by Vice President Jeff Isner, Secretary Jason Harshbarger and Treasurer Kelly Moss.

In addition, members of the board of directors include: Craig Colombo, Hope Gas; Jim Crews, Marathon Petroleum; Scott Freshwater, Reserve Oil & Gas; Stephen Furbacher, Williams; Brett Loflin, Northeast Natural Energy; Sam McKown, C.I. McKown & Son; Ben Sullivan, Diversified Energy; Aaron Thompson, TC Energy; and Chris

Weikle, Southwestern Energy' and Tom Westfall, Mountaineer Gas.

Maribeth Anderson is the Director of Government Relations for Antero Resources. She came to Antero at the end of 2017, after serving in similar roles for Southwestern Energy and Chesapeake Energy since 2007. Prior to entering the **New GO-WV leadership** Continued on page 22



Maribeth Anderson President

2022 WV O&G Person of the Year named

Lori Miller Smith has been named the 2022 West Virginia Oil and Gas Person of the Year by the West Virginia Oil & Gas Festival board, the first woman to receive the honor.

In addition to being recognized during a luncheon on Saturday, September 17, Miller Smith will serve as grand marshal of the traditional festival parade that afternoon.

The 54th annual West Virginia Oil & Gas Festival will take place September 15-17 in Sistersville. Attractions include oil and gas exhibits, entertainment, craft booths, demonstrating craftspeople and games.

Lori Miller Smith is director of administrative services at the Gas and Oil Association of WV, Inc., (GO-WV) and was employed by the Independent Oil & Gas Association (IOGA-WV) since 1995. She brings a wealth of experience to her work at GO-WV. She administers the insurance program, Highmark Blue Cross Blue Shield of West Virginia's largest fully funded insurance program in the state. She plans and directs the association's yearly meetings and is responsible for all of GO-WV's office and business functions. She came to IOGAWV in 1995 after nearly twenty

years of service to Cabot Oil & Gas Corporation.

Miller Smith is a graduate of "Leadership West Virginia." She graduated cum laude and first in her class from WV State University with



a degree in marketing, completed while being employed full-time and raising a family.

She serves on the Board of Directors of the Women's Energy Network and is active in other civic organizations. She is a past Board Member of the Girl Scouts of Black Diamond Council. Outside of her professional interests, she loves to travel and loves camping, movies, music and reading, and enjoys living in South Charleston with her family. She is married to Rick Smith and has two sons, Jason and Steven, two stepchildren, Courtney and Brandon, and three grandchildren.

INSIDE

Maribeth Anderson Jeff Isner Charlie Burd Association Craig Colombo **Thomas Downs** Greg Kozera **Industry News Industry Events** Kathy Hill Jason Porter Chris Weikle Jeff Isner Meeting Photos Sponsors **Application** Safety Seminar Registration



SW Sponsors

SW Registration







The eighty-one percent

As is detailed in an article on page 13, GO-WV has completed a research project. 900 West Virginians were asked if they supported drilling for natural gas and oil in the mountain state. 81% of them said that they did.

It's hard to get 81% of people to agree on anything, and with all the rhetoric we hear about the divisiveness over the role of energy, how we get it and where it comes from, it's surprising that something as seemingly controversial as natural gas and oil would garner such wide approval.

What might we guess about the 81%?

Maybe they have seen over decades of drilling that producers have built a heritage of hard work, taking care of communities and the environment, laying a foundation for success.

Maybe they have seen in recent years that producers have taken acres of rock and turned them into a world class resource, putting West Virginia on the global energy stage.

Maybe they know people who work in the industry – pipeliners, processors, distribution company workers- and have seen first-hand the good jobs that natural gas provides.

Or they understand that robust production of energy is needed to fight inflation and keep things affordable. Or they have heard that the revenues we provide the government for services are vital for the health of our state.

Maybe they believe that natural gas and oil is a dominant part of our state's future. That innovation and hard work will continue to drive more energy production, improving the quality of life for people here and around the globe.

It's an exciting time – as leaders, right now, are making decisions about energy. We are well-positioned to influence the outcomes of those conversations. All together now, speaking with one voice, with the strong support of West Virginians behind us, we get to work every day. For the 100%.



2022-24 OFFICERS

President:
Maribeth Anderson
Vice President:
Jeff Isner
Secretary:
Jason Harshbarger
Treasurer:
Kelly Moss
Past Presidents:
Ben Sullivan/Tom Westfall

BOARD MEMBERS

Craig Colombo, Hope Gas
Jim Crews, Marathon Petroleum
Scott Freshwater, CSI of WV
Stephen Furbacher, Williams
Brett Loflin, Northeast Natural
Energy
Sam McKown, C.I. McKown & Son
Aaron Thompson, TC Energy

Members Emeritus:
Ben Hardesty, Alta Energy
Lloyd Jackson, Jackson Management
Bob Orndorff, Dominion Energy

Chris Weikle, Southwestern Energy





Register now for 2022 Sports Weekend fun

Register now to join the fun at the 2022 GO-WV Sports Weekend beginning on Friday, September 16, at Bridgeport Country Club.

Activities begin at 8:00 a.m. with registration and breakfast at Bridgeport Country Club.

The four-person scramble golf tournament features a shotgun start at 9:00 a.m. at the Bridgeport Country Club course. The foursome fee, including registration, is \$700 for members and \$900 for nonmembers. Hole sponsorships are available for \$1,000 and include registration, your foursome, signage at your hole and your logo on gowv.com and in *GO-WV News*.

Sporting clay arrangements have been made at "A Mountain Clays," 1900 Meadowbrook Road, Bridgeport, beginning at 9:00 a.m. Your \$175 per person fee includes registration and 100 rounds of sporting clays. Should you have any questions, please call Lori Miller Smith directly at (304) 344-9867.

Lunch will be served following golf and sporting clays back at the Bridgeport Country Club. Skill prizes will be awarded to the golfers and shooters, plus door prizes galore for all to win!

Come join us on Saturday, September 17, and cheer on the Mountaineers in the game against the Towson University Tigers. GO-WV will not have tickets to the game; you need to make your own arrangements for tickets. The game is currently scheduled to have a 1:00 p.m. kick-off.

GO-WV's Sports Weekend attracts the main players and decision makers in our industry in a setting that allows the participants to mix, mingle and network. As a leader in our industry, you recognize the importance of supporting GO-WV, and the benefits of promoting your company's image. So not only will you want to attend this great event, but you may want to get even more recognition as a sponsor.

Sports Weekend

Continued on page 25



Premium Service for Your Premium Product.

Whether buying or transporting crude, Ergon Oil Purchasing's integrated network of assets offers diversity to the market. Through Ergon's refineries, network of terminals, barge and trucking fleets, we understand the needs of the crude oil industry.

1.800.278.3364 eopsales@ergon.com [1] [1]







From the Burd's Nest: Success starts with great leadership

Please let me start by saying if you did not have the opportunity to attend the 2022 Summer Meeting at The Greenbrier, you missed what I believe was the most successful meeting of all time (including both combined associations). While much greater detail is provided elsewhere in this newsletter, there was record attendance coupled with two outstanding business sessions, topped off with social venues that only The Greenbrier can accommodate. And the good news...we are already booked and planning next year's August 6-8, 2023 event!

As set forth in the GO-WV Bylaws, terms for the new Board and officers commenced immediately following the close of the Summer Meeting. The lead story on page one of this issue details your newly elected officers as Maribeth Anderson (President); Jeff Isner (Vice-President); Jason Harshbarger (Secretary); Kelly Moss (Treasurer); and Ben Sullivan, and Tom Westfall (Co-Immediate Past Presidents). This is an extremely strong and experienced executive committee.

Given the tradition of our strong committee structure concept to guide issues of importance, it is equally important to have strong and experienced committee chairs who are personally vested and committed to advancing the Association.

With this as a backdrop, it is my honor to introduce you to your new 2022-23 committee leaders. These leaders, to a person, embody a high level of expertise, are well respected by their peers and have a proven record of getting the job done.

Communication and Education will be chaired by Chris Weikle, (Southwestern Energy) with Jennifer Vieweg (Greylock Energy) serving as Vice-Chair. This strong team and its committee members will manage all external and internal communications, the monthly *GO-WV News*, social media, tradeshows, membership outreach and much more.

Producer Issues Committee will continue to be led by Co-Chairs Doug Douglass (Reserve Oil and Gas) and Eric Vir (Pillar Energy). This prov-

en team has a full eighteen months under their belts and, coupled with its committee members, will continue to manage all producer/operator issues involving rates, pipeline access and capacity and actions related to the FERC and WVPSC.

Insurance Program Committee will be chaired by Sam McKown (C.I. McKown & Son). Sam and the Insurance Trust are charged with sourcing and managing the GO-WV program for medical, dental, vision, short and long-term disability. It also assesses and recommends the Association's DDO and Cyber Security plans.

Government Affairs Committee will be chaired by Jason Harshbarger (Berkshire Hathaway Energy), a former member of the WV House of Delegates, alongside Vice- Chair Greg Hoyer (Diversified Energy). Both of these individuals are vastly experienced in governmental relations and have earned the respect of the WV Legislators as well as fellow lobbyists, industry allies and State leaders.

Environmental and Safety Committee:

The **Environmental** side of this committee will be chaired by Brett Loflin (Northeast Natural Energy), with Vice-Chaired by Casey Bartkus (Southwester Energy). These two individuals have a 20+ year pedigree of environmental work and knowledge. Their breadth of knowledge in the many arena's in which GO-WV must trod to maintain our superior record of compliance and environmental stewardship is invaluable. In addition, each have earned the respect of the WV State agencies that govern our industry.

The **Safety** side of this committee will continue to be chaired by Jason Porter (Apex Pipeline). Jason is Director, EH&S, and has developed a wide array of contacts in the safety field and used those relationships very successfully to direct the multiple efforts of GO-WV's safety programs since January 2021. His committee is non-stop in its efforts to address safety in all facets of the industry.

Burd's Nest

Continued on page 24



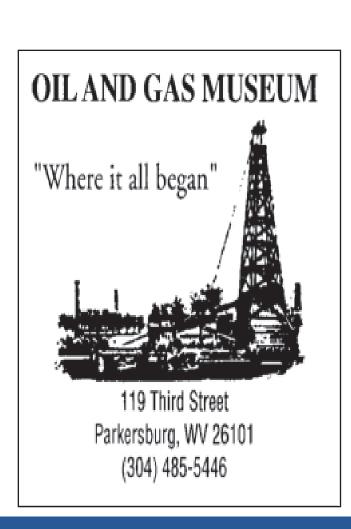
GO-WV News honored by state public relations chapter in August

The Gas and Oil Association of WV, Inc. (GO-WV), along with Diane Slaughter of Homestead Communications, was recognized in late August by the West Virginia Chapter of the Public Relations Society of America (PRSA-WV) for two projects involving *GO-WV News*.

The event, which took place at the Clay Center in Charleston, recognized outstanding work in public relations from practitioners across the state.

GO-WV earned a Crystal Award in the Internal Communications category for GO-WV News and its use as an informative publication for members and recruitment tool for new members.

The new publication itself, launched following the merger, also earned Crystal Award recognition in the magazine category.





GO-WV Executive Director Charlie Burd and Homestead Communications' owner Diane Slaughter, CAE, APR, Fellow PRSA, accepted the awards which are now on display at GO-WV.







GO-WV Board welcomes five new members in August

Please join the GO-WV Board of Directors in welcoming these members approved in August:

BK Land Services and Consulting PRO

Brian Paugh

207 Chapel Brook Dr. Bridgeport, WV 26330

Cell: (304) 695-0045

brianpaugh@bklandservicesandconsulting.com

Buckeye Oil Producing Company POP

Steven W. Sigler

PO Box 129

544 East Liberty St. Wooster, OH 44691

Phone: (330) 264-8847 Cell: (330) 466-2852

ssigler@buckeyeoilinc.com

Peggy Figley

Peggy Figley

335 County Road 30-A

Jeromesville, OH 44840

Cell: (972) 313-5034 aviatrix99s@gmail.com

KarBon Energy of WV PRO

ROY

ASO

Kathie Bonnell 1077 Celestial St.

Cincinnati, OH 45202

Phone: (304) 859-0536 karbonenergy5@gmail.com

Vets4Vet Leadership

James McCormick

PO Box 883

New Haven, WV 25265

Cell: (304) 206-6065 james@vets4vetleadership.org





getting YOUR message to the right people through award-winning public relations



homestead communications po box 13604 | charleston, wv 25360 304.984.0308 | homesteadcommunications@frontier.com

WeatherBELL winter preview



Our very early look at the heating season is out. It paints an overall picture of cold weather in the central parts of North America, with warmer weather on both coasts.

Over the last five years or so, we have had a tendency for colder than normal Novembers and warm Decembers in the eastern U.S. Based on the most recent global patterns, this may change as there are more similarities to winters from around 10 years ago.

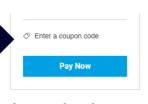
With a warm fall still forecasted, the back half of winter is expected to feature frequent cold snaps, though warm air will try to hang on across the Eastern Seaboard.

For more information about WeatherBELL's services and to get the hot-off-the-press forecast updates, please visit our website www.weatherbell.com or contact us at sales@weatherbell.com.



GO-WV members get 10% OFF use coupon code **GO-WV**







register at

benchmarkpllc.com/training



Instructor: Chris Warnick, MS, CSP, CIH® cwarnick@benchmarkpllc.com







The power of praise

As a young engineer, I made a point to thank our field crews when they did a good job. One day the supervisor pulled me aside and said, "Don't you ever do that again!" "Do what," I asked. "Tell them they did a great job. Now they're going to want a raise." He was serious. I kept my praise and appreciation on an individual basis in the future.

Getting a raise was good, but a short-term motivator. The first time I got a raise slip, my manager wrote, "Thanks for the good job, Greg." The appreciation felt as good as the raise, but lasted longer. I found myself working a little harder. I didn't want to disappoint my manger and tried to help in any way I could, even if it meant working overtime or on a weekend.

When I moved into management, it surprised me how often some managers used fear as a management tool. You couldn't satisfy them. The best you could do was to not make them mad and avoid getting chewed out. These managers couldn't keep people. In my first management position, the man I was replacing showed me his "most important tool" the black book! He had notes on his employees if they were late for work or any other negative thing they might have done. He didn't have a single positive note on anyone. The employees were paranoid because he never told his people what they had allegedly done. Sometimes he would bring employees into his office, bring out the book and fire them. They didn't see it coming.

One of the first things I did was throw the book away and let everyone know it was gone. I found praise, appreciation and honest feedback were better motivators. It was hard because it required uncomfortable conversations with employees. Everyone knew the quality of their performance, good or bad. Performance got better. Profitability and safety performance also improved. The poor performers tended to leave. More important, the top performers stayed.

As a Junior Achievement volunteer, during a

high school class I asked, "How many of you have been praised for something you did in the last two weeks?" I got two hands. Then asked, "How many of you have been criticized?" The entire class raised their hands. People are used to criticism. They are hungry for praise. When teaching leadership, praise is an important part of my course. My high school players all learn how to praise. For praise to be effective it must be sincere, specific and for an action people can control.

People repeat actions they get praised for. Dale Carnegie, in his classic book *How to Win Friends and Influence People*, says to NEVER criticize unless you know how and then only rarely. Using simple praise and encouragement, I've had sales teams quadruple sales volumes. Our high school players respond far better to praise than to criticism. Working with volunteers, you can't give them a raise. You can tell them they are appreciated and praise them when possible. Being needed and appreciated are important human needs.

While doing research for a presentation, I read the International Energy Agency's (IEA's) March 2022 report. It said since 2005 the USA has lowered emissions by 21%. The USA is the only major country in the world to meet the Paris Climate targets. In 2005 China emitted 6 GT of CO₂ and the USA emitted 5.9 GT. The USA's emissions have been declining down to 4.6 GT in 2021 while China has continued to **increase** up to 12 GT in 2021. Natural gas production from the Shale Crescent USA is one primary reason for the U.S. emissions decrease. The IEA report didn't capture increased methane emissions from China's coal mines as they mine more coal for electricity. China has some of the highest methane content coal in the world. Since the 1980s, the USA has been capturing coalbed methane emissions ahead of mining by hydraulically fracturing the coal before it is mined. I was privileged to work with Dr. Thakur of Consolidation Coal (now CNX Gas) when he started this process in 1984.

Power of praise

Continued on page 9



2022 NAPSR annual meeting coming to Charleston in September

The Gas and Oil Association of West Virginia is pleased to announce the National Association of Pipeline Safety Representatives (NAPSR) annual meeting will be held in Charleston, West Virginia the week of September 19 - 23, 2022.

The National Association of Pipeline Safety Representatives (NAPSR) is the national association representing State pipeline safety personnel in the contiguous United States as well as the District of Columbia and Puerto Rico. NAPSR strives to strengthen State pipeline safety programs through the promotion of improved pipeline safety standards, education, training, and technology. West Virginia's own Mary S. Friend, Director, Gas Pipeline Safety Division for the Public Service Commission of WV, is the 2021-22 NAPSR National Chair!

Those attending will have the unique opportunity to hear PHMSA administration and others discuss up and coming pipeline safety issues. The agenda and registration can be found on-line at https://gowv.com/2022-napsr-annual-meeting-coming-to-charleston/ or accessed on-line at NAPSR 2022 National Meeting (regfox.com). A receipt for the registration will be emailed. There is also an option to print a receipt once the fees are paid.

NAPSR has reserved a block of rooms at The Embassy Suites by Hilton at a rate of \$109 per night for a standard room. The rate is available Sunday, September 18, through Friday, September 23. To make your reservation, please call the hotel directly (304) 347-8700 and use the code **PIP** to receive the NASPR group rate. You may also use this link.

Power of praise

Continued from page 8

The IEA report wasn't widely reported. Washington, academia and "environmental" organizations didn't praise the U.S. people or our oil and gas industry for our success. They remind me of my managers who were never satisfied and never gave me or any other employee praise or appreciation. They always found the negative and focused on it. Instead of celebrating successes which would encourage people to do more, we hear enough isn't being done. They say we should be willing to pay high electric rates, more for gasoline and even be like California and Europe risking 24/7 electricity to get rid of fossil fuels. I haven't heard a solution from them for Chinese emissions. To reach net zero, if other nations like China followed the U.S. example and achieved a fraction of U.S. success there wouldn't be a problem.

Lynnda was putting on a nice jacket I bought at her favorite local dress shop. She suddenly stopped and said, "This jacket was made in China! I don't buy clothes from China. You can take it back." If Americans got just a little praise for their environmental success instead of depressing criticism they might be like Lynnda and do more. If Americans refuse to buy dirty, high carbon footprint Chinese products, China might clean up its act. American companies would stop selling Chinese products people won't buy. The latest SCUSA study shows the USA is now the most profitable place to make stuff in large part because of abundant economic natural gas. Thanks for all you do! Buying American also eliminates 20,000+ miles of dirty ocean transportation.

Leaders understand the power of positive influence instead of criticism. Look for opportunities to praise instead of criticize. Show appreciation by thanking people. Treat everyone with respect and importance. Sincerely praise people for their actions. Be specific. Start with your spouse and family. Sincere praise and appreciation can help companies to keep their best employees. It can improve our personal relationships. It will change our world for the better.



Miller receives OOGA Oilfield Patriot Award

From The Daily Record

In 2006, the Ohio Oil & Gas Association created the Oilfield Patriot Award to recognize one person in the industry who, by their service, made significant contributions to protect, promote and advance the common interests of those engaged in all aspects of the Ohio crude oil and natural gas industry.

For 2022, Ohio Oil & Gas Association chose Jack Miller from Ken Miller Supply to receive the Oilfield Patriot Award.

Founded in 1959, Ken Miller Supply is family owned and operated. A firm belief that "teams don't win without good players," created a successful foundation for staffing a small company, according to a news release.

Ken Miller Supply is known as the "hands on" supplier, with a sterling reputation as a quality threader and hydrotester of Oil Country Tubulars Goods.

Ken Miller Supply has a strong history of service and hard work that has passed from generation to generation, and is a common thread throughout the company; its owners and employees.



Pictured are OOGA President Rob Brundrett and Jack Miller.



R.L. Laughlin & Co., Inc

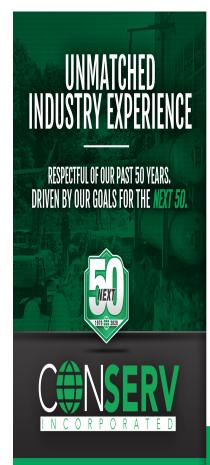
"Providing Gas Measurement Services since 1970"

- ♦ Site Automation
- ♦ Electronic Chart Integration
- ♦ Meter Sales
- ♦ Meter Installations
- ♦ Gas Analysis
- ♦ Calibrations & Repairs

NOW SERVING YOU IN 3 LOCATIONS:

125 State Rt. 43 5012 Washington St., W. Hartville, OH 44632 Charleston, WV 25313 330-587-1230 304-776-7740

1205 Buckhannon Pike Nutter Fort, WV 26301 304-969-0033



PROVIDING UNMATCHED TURNKEY ENERGY & SPECIALTY CONSTRUCTION SERVICES TO THE ENERGY INDUSTRY SINCE 1970.

- Well Plugging and Abandonment Services
- Compressor Station Services
- Environmental Services
- Pipeline Integrity Services
- Decommissioning and Demolition

304.927.5033 | CSlofWV.com



Cove Point LNG reaches milestone with loading of 300th commercial cargo ship

Cove Point LNG, a liquefied natural gas (LNG) export and import facility located in Lusby, Maryland, loaded its 300th commercial cargo at the end of July. Since the facility first entered commercial service in April 2018 for natural gas liquefaction and export, LNG produced from the facility has supported the energy needs of 28 countries, including many in Europe in recent months.

Cove Point LNG is operated and 25% owned by BHE GT&S, a Berkshire Hathaway Energy company, which shares ownership of the facility with Dominion Energy Inc. (50%) and Brookfield (25%), investing through its Super Core-infrastructure fund. Cove Point produces LNG under 20-year contracts for ST Cove Point, a joint venture of Sumitomo Corporation and Tokyo Gas, and for Gail Global (USA) LNG, the U.S. affiliate of GAIL (India) LTD.

"Our 200 on-site employees demonstrate a daily commitment to operational excellence, safety, and environmental stewardship that has a truly global reach," said Paul Ruppert, President of BHE GT&S. "Along with strong environmental controls, such as our best-in-class waste heat recov-

ery system and leak detection and repair program, the LNG from our facility is helping to reduce global reliance on coal, oil, and other carbon-intensive energy sources."

Cove Point's focus on environmental sustainability also manifests very close to home, as the facility sits on 1,000 acres by the Chesapeake Bay, but operations only utilize 15% of that area. About 870 acres have been placed in permanent conservation. In addition, the company has dedicated extensive funds and work hours to restoring the on-site freshwater marsh and barrier beach since they were damaged by a severe nor'easter storm in late 2009.

"In the years ahead, we're looking forward to reaching many new and exciting milestones at Cove Point as we support an increasingly globalized energy space," said Danny Woods, Vice President of LNG Operations at BHE GT&S. "With our world-class facility and employees, we have the flexibility and expertise to help our customers meet their needs, while also continually improving our sustainability."





Upcoming events planned for 2022-2023

<u>September 14, 2022</u>

Appalachian STEPS Network

TC Energy, Charleston, WV

September 15-17, 2022

WV Oil & Gas Festival

Sistersville, WV

Info: www.facebook.com

September 16-17, 2022

GO-WV Sports Weekend

Bridgeport & Morgantown, WV Info: www.gowv.com

September 19, 2022

BHE GT&S Charity Golf Invitational

Pete Dye Golf Club, Bridgeport, PA Info:gina.palmer@bhegts.com

September 27, 2022

Safety Fundamentals Training Course

Bridgeport Country Club, Bridgeport, WV Info:www.gowv.com

September 27-29, 2022

Shale Insight Conference

Bayfront Convention Center, Erie, PA Info: https://marcelluscoalition.org/shale-insight/

September 29, 2022

Safety Fundamentals Training Course

Berry Hills Country Club, Charleston, WV Info:www.gowv.com

September 29, 2022

SOOGA Annual Trade Show

ESB Building, Marietta, OH Info: www.sooga.org

October 3-5, 2022

SPE Annual Conference

GRB Convention Center, Houston, TX Info: www.spenational.org

October 16-18

IOGCC Annual Meeting

Royal Sonesta Harbor Court
Baltimore, MD
Info: iogcc.ok.gov/

October 19, 2022

PIOGA Marcellus to Manufacturing Seminar

Hollywood Casino at The Meadows
Washington, PA
Info: www.pioga.org

October 25-26

Governor's Energy Summit

Stonewall Resort, Roanoke, WV Info: governor.wv.gov

November 1-2, 2022

Shale Gas Water Management

Crowne Plaza, Pittsburgh, PA
Info: shale-water-marcellus-utica.com

November 10, 2022 (Tentative)

OMEGA/GO-WV AST Seminar

Charleston, WV

November 16, 2022 (Tentative)

Multi State Tax Seminar
Location TBA

January 18-19, 2023

GO-WV Winter Meeting

Marriott Town Center Hotel, Charleston, WV Info: gowv.com

February 1-2, 2023

NAPE

GRB Convention Center, Houston, TX Info: nape.org

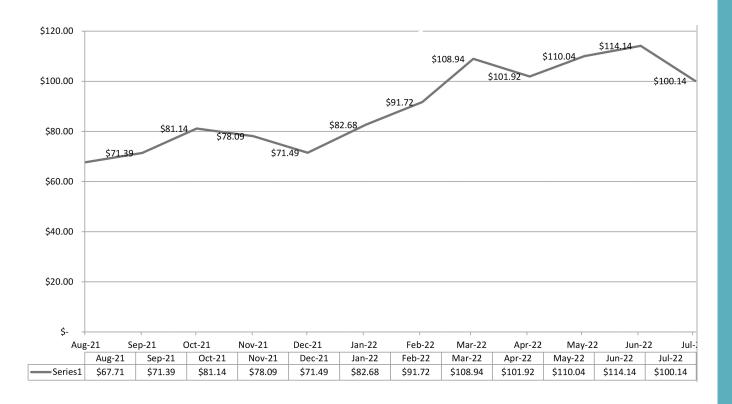
February 22, 2023

Oil and Gas Day at the Legislature

*Upper and Lower Rotundas, Charleston, WV*Info: gowv.com



Monthly Appalachian Basin crude oil prices



Get your GO-WV license plate now!



See page 26 for the application.





Safety seminar focuses on leadership and investigations

GO-WV and the WV Manufacturers Association are sponsoring "Fundamentals of Safety Leadership/Accident Investigation Training."

There will be two sessions, in conjunction with the WVU Extension Safety and Health and Encova Insurance, one on Tuesday, September 27 in Bridgeport and one on Thursday, September 29 in Charleston.

The cost is \$75 per person for GO-WV and WVMA members and \$150 per person for non-members. You can register online at gowv.com or use the form on page .

The Fundamentals of Safety Leadership training, provided by WVU's Safety and Health Extension, is based on elements of leadership training material developed by the Center for Construction Research and Training. It is a 3-hour course that uses leadership principles to identify the communication styles of workers and supervisors. Participants will have the opportunity to learn these principles and then apply the leadership skills through interactive role play and photo-based activities similar to real-life scenarios they may encounter in the workplace. The scenarios will focus on high risk tasks, such as transportation, struck-by/caught-between, confined spaces, falls and explosions. The skills and principles shared in the course will help all workers feel more confident in identifying workplace hazards and feel more comfortable stopping work when necessary to address those hazards.

The accident investigation course, provided by Encova Insurance, will identify key concepts and principles in conducting an effective investigation following any type accident or incident. The steps taken immediately following an accident are critical in controlling any future steps on the response process. Quick response in conducting the investigation and capturing information also plays a huge role in effective claims management when injuries result from the event. Claims management is key in helping control overall workers compensation costs and keeping the impact of the



accident as minimal as possible. This course will help link the importance of both components.

Appalachian STEPs Network meeting planned for September

Emergency response and preparedness will be the topics of the September 14 meeting of the Appalachian STEPS Network (ASN) in Charleston. The ASN is one of 20 chapters across the country that are part of the National STEPS (Service, Transmission, Exploration, & Production Safety) Network.

The ASN is based in West Virginia and has members from surrounding states. This group of 300 health, safety and environment (HSE) professionals in the oil and gas industry who meet every other month to network and learn. The goal of the ASN is to promote safety, health and environmental improvement in this region's oil and gas industry and to foster a work environment that relies upon open communication and trust.

The next meeting is Wednesday, September 14, from 10 a.m. to 2:00 p.m. and will take place at TC Energy, 1700 MacCorkle Avenue, SE, Charleston, WV 25314. Registration is not needed.

Meeting Sponsor(s):









West Virginians overwhelming in their support of industry's drilling

A large majority of West Virginians — four out of five — support natural gas and oil drilling in the state, according to results of a recent survey commissioned by the Gas and Oil Association of West Virginia Inc.

Over half of West Virginians ranked inflation as the most important issue facing the state, followed by energy independence (17%) and the environment (10%), according to additional survey findings.

While voters are concerned about the rising cost of living, nearly 60% blame government over-

spending as the cause and nearly 8 in 10 favor policies that increase domestic drilling and the completion of pipeline projects to ease inflationary burdens, according to the survey.

"These survey results let us know that natural gas is the solution to the problems that West Virginians are worried about," said Charlie Burd, executive director of GO-WV. "When it comes to the country's most pressing issues like inflation, energy affordability, reliability, and cleaner air, West Virginians' message is simple: We need to support domestic development of natural gas and oil where we do it cleaner and cheaper than anywhere else in the world."

The survey also found 70% of West Virginians have a favorable impression of the natural gas and oil sector.

In response to other survey questions, when asked whether to choose government-imposed bans or industry innovation to reduce greenhouse gas emissions, 7 in 10 West Virginians choose innovation.

Despite approximately 90% of West Virginia electricity currently being generated by coal, nearly 8 in 10 respondents favor an all-of-the above electricity generation strategy including natural gas, coal and renewables.

The survey showed cost remains a leading factor in electricity choice, with 65% of West Virginians unwilling to pay more for alternative energy sources like wind and solar.

"We are proud to see West Virginians so strongly support the natural gas and oil industry, which continues to invest billions in West Virginia, to support the economy, our communities, and our country's energy needs," Burd continued.

The survey was conducted by The Strategy Group Co. and took place July 18-27, 2022.

Results come from a sample of 899 West Virginia adults, collected via live-phone interviews, interactive voice response, and SMS text. The survey has a margin of error of +/- 3.9 percent.



Buying gas for Dominion Energy West Virginia

Craig Colombo
Natural Gas Supply Strategic Advisor
804-787-6167
600 Canal Place, Richmond, VA 23219





2022 Summer Meeting featured information, sports and fun

Nearly 400 members of the Gas and Oil Association of WV (GO-WV) and their guests enjoyed several days of sporting activities, entertainment and educational sessions at the 2022 Summer Meeting at The Greenbrier in early August.

Our members and their guests enjoyed friendly competition at the trap and skeet tournament, sponsored by Encova Insurance, tennis tournaments, sponsored by Blue Ridge Risk Partners/Northwestern Mutual, and golf tournament, sponsored by Apex Pipeline Sevices, Inc. Those not participating in athletic activities had a wonderful opportunity to enjoy lunch with wine and chocolate.

The business and educational sessions, sponsored by EQT, included video presentations from Senators Capito and Manchin. Capito discussed West Virginia's court case against the EPA, while Manchin focused his remarks on technology and supporting increased energy security.



EQT's Toby Rice, shown above center, said we're in an energy crisis and our freedoms are being eroded without energy security. He is pictured with, from left, Tom Westfall, Jeff Isner, Charlie Burd and Ben Sullivan.

Anne Bradbury of AXPC, shown at right with Jeff Isner, predicted one body of Congress would change controlling party in November, resulting in smaller wins and more Congressional over-



sight on the Executive branch and administration.

Joel
Pastorek
of Ergon
discussed
using
locally
sourced
product
at their
refiner-



ies, creating materials for many end-use items.

Jennifer Stewart, a senior energy executive with over 30 years of legal, financial and environmental strategy experience, provided policy and tax updates and discussed Amendment 2 on November's ballot.

Lisa Teel of Encova discussed upcoming safety training opportunities for the industry.

Monday night's after dinner reception and Casino Night were sponsored by Diversified Energy.

Tuesday's industry presentations, sponsored by EQT, opened with GO-WV's Charlie Burd and Phil Reale discussing legislative updates on valuations, unitization provisions ad the possibility of getting resolution on ASTs for small producers. They highlighted the need for a three-legged stool of political relations, government relations and public relations.

Governor Justice said those in DC don't want anything to do with energy. He also said the more energy we have, the longer people live and that "clean" energy is no longer an afterthought.





Summer Meeting recap

Continued on page 15

Congresswoman Miller, shown below with WV House Speaker Roger Hanshaw and Charlie Burd, said experience has taught her the value of trade to West Virginia and this country and had been promoting West Virginia around the world. She said we need to ensure certainty for this industry and the industry needs to show people how we can achieve energy independence.



Congressman Mooney said there is no West Virginia economy without oil and gas.

State Auditor J.B. Mc-Cuskey said he's seeing a new sense of optimism around West Virginia and he wants to create an efficient, effective government accessible to people. He mentioned wycheckbook.gov that this to access to the state's financial information.



TC Energy's Aaron Thompson discussed a "day in the life" of the industry, with 10 percent of the workforce in West Virginia.

Antero's Jen
Hornemann said
this is the most
"working local"
basin she's seen
and highlighted
the reduction of
emissions through
pneumatic removals and conversions and reduced
liquids unloading.



The "influencers" panel, shown below, of Ava Iuliucci, John Sutter, Holly Hannold and Maribeth Anderson, Holly Hannold, Ava Iuliucci and John Sutter highlighted a recent survey that showed 80% of West Virginians support our industry. Nearly half of those surveyed are concerned about the affordability and availability of energy. They said your work in the field drives the impression of the industry more than any TV ad.



Tuesday's membership reception was sponsored by Steptoe & Johnson, PLLC, with the luau dinner sponsored by Southwestern Energy, door prizes sponsored by MPLX and the spectacular fireworks show sponsored by Ergon, Inc.

Please see additional photos on pages 15 and our gracious sponsors listed on pages 16-19.





Summer Meeting scrapbook highlights



Ben Sullivan (left) and Tom Westfall were honored Sunday night on Kate's Mountain for their hard work and energy over the past 18 months of serving as co-presidents to merge IOGA-WV and WVONGA into the very successful new association, the Gas and Oil Association of WV.

Charlie Burd (below right) was honored for his 20 years of service as executive director of both IOGA-WV and GO-WV. Ben Sullivan even told "Charlie stories," to the delight of all, including the man himself.



The colorful folks above included GO-WV Executive Director Charlie Burd (back row, blue shirt), members of his immediate and extended family, and several of our dancers from Tuesday night's luau. The Burds and Camerons joined with over 400 others who had a fantastic time.



Above, GO-WV Vice President Jeff Isner thanks WV Manufacturers Association Executive Director Rebecca McPhail for her discussion of November's ballot amendment two.

Thanks to our Summer Meeting sponsors

2022 Summer Meeting Elite Sponsors







2022 Summer Meeting Diamond Sponsors























Thanks to our Summer Meeting sponsors

2022 Summer Meeting Platinum Sponsors



















2022 Summer Meeting Gold Sponsors













Thanks to our Summer Meeting sponsors

2022 Summer Meeting Silver Sponsors



















2022 Summer Meeting Bronze Sponsors





















energy sector, Maribeth was the news director for WSAZ TV.

Maribeth has served in industry leadership roles across four states, as the former board President for the WV Oil and Natural Gas Association, the current Vice President of the Gas and Oil Association of WV (GO-WV), and a board member of the Ohio Oil and Gas Association and the Ohio Oil and Gas Energy Education Program. In former roles, she was elected to the boards of the Oil and Gas Associations in Kentucky and Virginia. She is currently on the executive committee of the WV Chamber of Commerce.

A graduate of Marshall University, Maribeth lives in Huntington with her husband and has two children in college.

Jeff Isner is the CEO and co-founder of Pillar Energy, LLC located in Charleston, WV. Pillar Energy owns and operates roughly 1800 wells in WV, VA and OH and has 30 employees.



He received his B.S. in Economics and International Business from West Virginia Wesleyan College as well as his MBA.

He previously served on the IOGA board for 2 terms from 2014-2017 and 2018-the merger of the two associations. He co-chaired the initial Producer Issues Committee as well as chaired the Communication and Education Committee. As chair of the Communication and Education Committee, he introduced IOGA's inaugural WV Science Teacher Conference planned in the summer of 2018. He currently serves as the co-Vice President and Program Chair for GO-WV.

Jeff resides in Ripley, WV with his wife, Jessica, and their children, Ava, Cohen and Cason. He attends Calvary United Methodist church in Ripley.

Jason Harshbarger is the WV & OH State Policy Director for BHE GT&S (Berkshire Hathaway Energy Gas Transmission and Storage). He also is responsible for the company's philanthropic program. Harshbarger is a 1997 graduate of Marietta College with a degree



in Environmental Science and an emphasis in

Petroleum Engineering. He has 25 years of experience in the energy sector and is a past member of the WV House of Delegates where he served on the a variety of committees.

He currently serves on the Board of Directors for a number of industry, business, nonprofit and civic organizations.

Harshbarger has worked in several areas of the energy sector from engineering to environmental compliance. Upon graduation, he began his career in the Gulf of Mexico performing formation evaluation and directional drilling before joining FirstEnergy in 2000. In 2005 he started his career with Dominion Energy before moving to Berkshire Hathaway Energy in 2020 due to the acquisition of the natural transmission and storage assets from Dominion Energy.

He was also selected as a member of the elite Young Guns Class of 2018 by WV Executive Magazine for his dedication to lifelong learning and service to the State of West Virginia.

Jason and his wife Michelle live on their family farm that dates back to the mid-1800's near Pullman, WV with their daughter Mackenzie.

Kelly Moss was a founding partner in Apex Pipeline Service, Inc. in 2006 and has served as President/CEO since inception. He was previously the Secretary/Treasurer and COO for S T Pipeline, Inc. from 1996 through 2005. Prior to that time, he worked for Columbia



Gas Transmission from 1994 through 1996. From 1986 to 1994, he worked for various PVF wholesalers as a salesman and sales manager and worked for Bell Mechanical as an estimator. He is active in many industry associations and is often used by industry leaders to gain a contractor's point-of-view on many issues. (Board of Directors – WVONGA 2007 to 2021, WVONGA Treasurer 2009 to 2021, GO-WV Board of Directors 2021 to present, GO-WV Treasurer 2021 to present). He graduated from South Charleston High School in 1984 and attended Marshall University from 1984 to 1987. He is married and has two children.

Ben Sullivan joined Diversified Energy Company PLC in 2019 as Executive Vice **New GO-WV leadership** Continued on page 23



President, General Counsel, and Corporate Secretary. Sullivan spends a great deal of his time serving as advisor and counsel to Diversified on ESG matters, governance, risk considerations, financings, and acquisitions. Prior to joining Diversified, Sullivan worked with Greylock

S.

Energy (an ArcLight Capital Partners portfolio company) and its predecessor as Executive Vice President and General Counsel. Prior to Greylock, he worked as counsel for EQT Corporation as well as with a private law firm. He is a member of the leadership and Board of Directors of several commerce, legal, and industry groups.

He graduated from the University of Kentucky with a B.A degree in History and received a J.D. degree from the West Virginia University College of Law. He holds licenses to practice law in several States, including Pennsylvania and West Virginia.

Thomas D. Westfall is currently the Vice President of Gas Supply and Technical Services

for Mountaineer Gas Co. which includes responsibility for gas supply, transportation and exchange, gas control, dispatching and engineering. He joined Mountaineer in 1994 as a plant utility worker and has held a variety of positions at Mountaineer Gas



including customer service technician, supervisor of administrative services, operations engineer, manager of gas support services and manager of gas supply. In these positions, he has gained a wide variety of experience in operations, customer service, engineering, regulatory and gas supply. Westfall earned his undergraduate degree in mechanical engineering from WV Institute of Technology and a Master's of Science in engineering management from Marshall University. Tom lives in Charleston with his wife, Jennifer, and has two children, Dalton and Sydney, living in Morgantown.







The Legal Committee will continue to be chaired by Mark Clark (Spilman Thomas Battle) with Vice Chair Joe Jenkins (Jay-Bee Companies). This team of leaders also has been engaged since the merger became effective in January 2021 and has done an outstanding job of reviewing legal actions that could involve or affect GO-WV members. This committee also recommends actions to the Board regarding these or other cases or actions.

The **Investment Committee** will be chaired by Jim Crews (MPLX), with Vice Chaire Stephen Furbacher (Williams). This quite competent team will monitor financial markets and make recommendations to the Board on the placement of Association assets. Jim and Stephen's level of expertise on all things operational and financial make them a very credible duo.

The Tax and Finance Committee will be chaired by Scott Freshwater (Reserve Oil & Gas) with Vice Chairs both Don Nestor (Individual Member) and Marc Monteleone (Bowles Rice).

Through this trio of outstanding leaders, and their nearly limitless knowledge of the natural gas and oil industry, this committee comprised of the best of the best tax experts from its industry members is well suited to continue to work closely with the Executive and Governmental Affairs Committees to identify, assess and monitor activities that can affect the overall property values and tax structure potentially affecting producers, pipelines and service provider members.

Membership Committee will be chaired by Craig Colombo (Hope Gas). While new to the Board and as a chair, I have known Craig virtually his entire career and he is very conscientious and hardworking and will be very diligent in his duties as he seeks to establish the appropriate programs to grow GO-WV in a fiscally responsible way.

It is important to say that any member who wishes to become active or more active in any or all our standing committees is invited to do so. GO-WV seeks to make all committees stronger and more viable. It's the talents of the many that help us to accomplish that goal.

NE EQUIPMENT AU



Dozers, Telehandlers, Trucks, Trailers, and more! Lots begin closing @ 6p on 7/19 | Preview: 7/18 2p-6p Pick-Up: 7/22 from 10a-5p & 7/23 from 10a-3p 6322 Straight Fork Road, Hamlin WV 25523

'99 Caterpillar 561 M Pipe Layer

(2) Caterpillar 572 G Pipe Layer with 20ft boom pole & Midwestern 5720

Hydraulic conversion with weights *Caterpillar D6C Dozer *'12 Caterpillar Telehandler TH514 *'08 Caterpillar Telehandler TL943

*(3) AM Military Truck Flatbed 2.5 Ton

*600PSI Fill Pump D343 Cat Cylinder Engine Diesel

*'00 KENWORTH Dump Truck *(3) AM Military Road Tractor 5 Ton 6x6

*'80 Mack Water Truck *'97 International Model 8200 *'98 International Boom Truck *'93 Mack Road Tractor Model RD688S

*'98 GMC Flatbed Truck *'04 Chevrolet 2500 HD 4X4

* '92 White GM 10 FT Dump Truck

*'98 International 10ft Dump Truck *(2) 1970 KAISER Military Road Tractor 5 Ton 6x6

*'83 Ford Fire Truck *'11 Finn Hydro Seeder Trailer, (3) Tri axel Detachable drop deck

Trailers *Pole Trailers, Equipment Trailers Goose Neck Trailer

15 Oreion Reeper 4X4 *Sullair Compressors * Ingersoll-Rand Air Compressors

*Truck Beds *Yellow Steel *Winches

*Rebar *Storage Tanks *Fuel Tanks *Chain Link Fence

*Farm Gates *Bundles Of Cribbing Block

*Jack Hammer Bits *Caterpillar 330 Bucket *Steel Cables *Chain Link Gates *Baggers For Sand or Dirt *'05 Bucket Truck

*'06 Dodge Sprinter 2500 Flat Bed

*'00 Honda CRV * and more!







304-592-6000

WV 212





Industry Intelligence. Focused Legal Perspective.

HIGH-YIELDING RESULTS.

Whether it's managing an environmental or regulatory matter, inspecting for pipeline safety, acquiring title and rights to land, or partnering to develop midstream assets, we help solve complex legal problems in ways that favorably impact your business and bring value to your bottom line.

Meet our attorneys at babstcalland.com.

Babst Calland
Attorneys at Law

Where Trust and Value Meet,

CHARLESTON, WV | PITTSBURGH, PA | SEWELL, NJ STATE COLLEGE, PA | WASHINGTON, DC We have several levels of sponsorship to meet your goals. Select your sponsorship level and register your team, or select your registration choice if you're not able to sponsor. You can click here to sponsor and/or register.

- Diamond Event Sponsor (\$5,500) includes foursome fee, banner at event, logo on signage, on web site and in GO-WV News. The sponsorship can support one of these options: registration and player gift; breakfast; lunch; snack and beverage cart; door prizes; player awards; or entertainment.
- Hole Sponsor (\$1,000) includes foursome fee, logo on signage at hole, on web site and in GO-WV News. You can request a specific hole number, based on availability.
- Bronze Sponsor (\$500) includes logo on signage, on web site and in GO-WV News.

Non-sponsor registration options include:

- Member registration only (does not include golf) \$100.00
- Nonmember registration fee (does not include golf) \$170.00
- Single member golf (includes registration) \$200.00
- Single nonmember golf (includes registration) \$270.00
- Member golf foursome (includes registration) \$700.00
- Nonmember golf foursome (includes registration) \$900.00

A block of rooms has been reserved at Courtyard by Marriott Bridgeport/Clarksburg for Thursday, Friday and Saturday nights at a rate of \$109 (plus tax) per room per night. To make reservations by Friday, August 26, click here Book your group rate for GO-WV Golf Tournament or call (304) 933-8051.

<u>Please register online</u> for the Sports Weekend no later than Friday, August 26.

GOpac reminds everyone that this is one of two major fundraisers dedicated to support our industry's state legislative lobbying efforts. To that end, you are strongly encouraged to take the opportunity to contribute to GOpac, which funds our legislative outreach. Other than cash, contributions to GOpac must be made by personal check only. GOpac is a separate and distinct entity from GO-WV.



DMV-54-GO Rev 05/21

West Virginia Department of Transportation



Division of Motor Vehicles

Application for a Gas & Oil Association of WV License Plate

1-800-642-9066 dmv.wv.gov

PLATE SAMPLE	A) Applicant/Owner(s) Information	 Use Name(s) of Owner(s) as shown exactly on current registration card that you wish to register the license plate.
West Virginia G0000 Natural Gas - Leading Our Future	Applicant's NameName(s) on RegistrationStreet Address	
B) Vehicle Information	CITY	STATE ZIP
Make		Title No.
C) Insurance Information		
•	To: Policy No	
Insurance Company	Insurance Agent	
D) Applicant Certification		
I certify that all information on this applica return the special license plate to the Divi	ation is true and correct and if I cease to be in good standir sion of Motor Vehicles.	ng with the above organization, I will immediately
(X)		Phone No. () -
SIGNATURE OF APPLICANT	DATE	
E) Application Information		
 Anyone is eligible to apply for a Ga 	as & Oil Association of WV license plate.	

- 2. A vehicle must be Class A and have a West Virginia title and license plate in the name of the applicant before a special plate can be issued.
- 3. The current license plate must be returned to the Division of Motor Vehicles after the special plate is received. After issuance of the special plate, the exchanged plate is canceled and cannot be transferred to another vehicle. There are no refunds.
- 4. A \$91.50 fee will cover the cost of the license plate for the 1st year or a portion of the 1st year. This is a flat fee for all applicants and is not prorated. This plate will expire on July 1st every year and have a renewal fee of \$66.50.
- 5. Send the application and the \$91.50 check or money order payable to Gas & Oil Association of WV at the address listed below. Please include your personal property tax receipt or an affidavit from the assessor if your registartion is expiring within 60 days of your application.

Gas & Oil Association of WV c/o Charlie Burd 300 Summers St. Suite 820 Charleston, WV 25301

*** OFFICE USE ONLY BELOW THIS LINE



OFFICE STAFF INSTRUCTIONS:

Insert the plate numbers on the plate diagram to the left and submit this form to the WV DMV for recording and processing. Be sure to retain a copy for your records.





2022 Safety Seminar Registration Form



September 27 or 29, 2022 | 9:00 a.m. - 3:00 p.m.

Company Name		
Company Nume		
Address		
City, State, Zip		
Telephone		
Participant	Member Y/N	Email
Lunch is included in the registration fee.		
Registering for:		
September 27, Bridgeport Co.	untry Club, Bri	dgeport
September 29, Berry Hills Co	untry Club, Ch	arleston
Registration Fees @ \$75 per member	\$	
Registration Fees @ \$150 per non-member	\$ \$	
TOTAL	\$	
Please <u>click here to register and pay online</u> o GO-WV, 300 Summers S		





2022 GO-WV Sports Weekend

Bridgeport Country Club and Mountaineer Field September 16-17, 2022

Company Name	e				
Contact Name					
Address					
City		State	Zip		
Telephone		Email Sponsors	hip opportunities:		
	Registration and playe Breakfast Lunch Snack and beverage of Door prizes Player awards Entertainment	web site ar er gift	cludes foursome fee, banner at event, logo on signage, on nd in newsletter)		
Hole Sponsor	Hole number desired	\$1,000 (includes foursome fee, logo on signage at hole, on web site and in newsletter) red (based on availability)			
Bronze Sponso	or	\$500 (inclu	udes logo on signage, on web site and in newsletter)		
	Bronze Sponsor				
Please click her	e to register and pay	online or retu	urn this form to GO-WV by August 26, 2022. Be sure to email a		



high resolution (300-dpi minimum) version of your company's color logo to lmillersmith@gowv.com.

Thank you for your continued support!

300 Summer Street, Suite 820 | Charleston, WV 25301 | (304) 344-9867



2022 GO-WV Sports Weekend Registration Form September 16-17, 2022 | Bridgeport & Morgantown, WV

Company Name	Please mail this registration form with payment by Aug.26, 2022 to: 300 Summers Street, Suite 820 Charleston, WV 25301				
Address	No refunds after Aug. 26, 2022 (unless event canceled)				
City, State, Zip			For additional information call Lori Miller Smith, (304) 344-9867.		
Telephone	Contact name	for foursome	-		
Name	Employer	Member Y/N	Golf	Sporting Clays	
Registration Fees Only	,		_ @ \$100.00	per member	
(Does not include golf/	@ \$170.00 per non-member				
Single Member Golf (i		@ \$200.00 per member			
Single Nonmember Go		@ \$270.00 per non-member			
Member Golf Foursom		@ \$700.00 per foursome			
Nonmember Golf Four	rsome (includes registration)		@ \$900.00 per foursome		
Member Sporting Clay		@ \$175.00 per person			
Nonmember Sporting (Clays (includes registration)		@ \$245.00 per person		
	TOT	CAL \$			





300 Summers Street, Suite 820 Charleston, WV 25301 Phone (304) 344-9867 Fax (304) 344-5836

Meet your new benefits partners.







Josh Zontek Chief Strategy Officer Blue Ridge Risk Partners josh.zontek@blueridgeriskpartners.com 304.848.6475



Adam Rowh, CLU
Wealth Management Advisor/
Managing Director
Northwestern Mutual
adam.rowh@nm.com
304.624.5400



Kenny George Employee Benefits Producer Blue Ridge Risk Partners kenneth.george@blueridgeriskpartners.com 304.848.6975



Move forward with confidence.